

Prices 2010

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1. Public Tariff

		First Class		Second Class	
		Stamps/Online Postage	Franking/Account	Stamps/Online Postage	Franking/Account
Format	Weight	Price	Price	Price	Price
Letter	0-100g	41p	36p	32p	25p
Large Letter	0-100g	66p	50p	51p	40p
	101-250g	96p	72p	81p	59p
	251-500g	132p	104p	111p	85p
Packet	501-750g	187p	151p	159p	123p
	0-100g	139p	120p	117p	100p
	101-250g	172p	149p	151p	130p
	251-500g	224p	180p	195p	150p
	501-750g	275p	223p	236p	182p
	751-1000g	335p	270p	284p	218p
	1001-1250g	450p	376p	Not applicable Please note items heavier than 1000g cannot be sent Second Class	
	1251-1500g	520p	442p		
	1501-1750g	590p	507p		
1751-2000g	660p	566p			
2001-4000g	822p	739p			
	Each additional 2kg or part thereof	280p	252p		

2. Volume Related Discounts (VRDs) for STL account mail

Volume thresholds per day

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Letter	0-999	1000-2499	2500-7499	7500-19999	20000+
Large Letter	0-249	250-749	750-1999	2000-4999	5000+
Packet	0-99	100-249	250-749	750-1999	2000+

Discounts*

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Large Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Packet	0.0%	1.5%	3.0%	4.5%	5.5%

* Discount is applicable on mailings from the same site and cannot be aggregated across product, class or format and are for account customers only.

3. Recorded (Signed for)

	Recorded (Signed for) fee
Price	74p

VRDs are applicable on the basic postage element of mailings that have a Recorded (Signed for) fee as detailed in part 2 above

4. Standard Parcels

	Standard Parcels					
Not over	2kg	4kg	6kg	8kg	10kg	20kg
Price	£4.41	£7.06	£9.58	£11.74	£12.61	£14.69

	Compensation per Parcel	
Level	Compensation	Price
1	£100	£1.00
2	£250	£2.25
3	£500	£3.50

5. Special Delivery

Special Delivery 9.00am

Weight	Stamps / Online Postage			Franking / Account		
	Compensation for loss or damage			Compensation for loss or damage		
Not over	Up to £50	Up to £1000	Up to £2500	Up to £50	Up to £1000	Up to £2500
100g	£11.35	£12.90	£14.45	£10.85	£12.40	£13.95
500g	£13.10	£14.65	£16.20	£12.45	£14.00	£15.55
1kg	£15.20	£16.75	£18.30	£14.21	£15.76	£17.31
2kg	£18.80	£20.35	£21.90	£17.27	£18.82	£20.37

Special Delivery Next Day

Weight	Stamps / Online Postage			Franking / Account		
	Compensation for loss or damage			Compensation for loss or damage		
Not over	Up to £500	Up to £1000	Up to £2500	Up to £500	Up to £1000	Up to £2500
100g	£5.05	£5.90	£7.60	£4.87	£5.72	£7.42
500g	£5.50	£6.35	£8.05	£5.20	£6.05	£7.75
1kg	£6.70	£7.55	£9.25	£6.29	£7.14	£8.84
2kg	£8.65	£9.50	£11.20	£7.91	£8.76	£10.46
10kg	£21.65	£22.50	£24.20	£20.65	£21.50	£23.20

Consequential Loss fees for Special Delivery 9.00am and Next Day (optional additional cover)	
Compensation	Price
£1,000	£1.75
£2,500	£2.75
£5,000	£3.50
£7,500	£4.25
£10,000	£5.00

Special Delivery Saturday Guarantee		Price
Stamp & Meter additional price per item		£2.25
Account - % Friday mailings	Up to 25%	£0.06
	26% - 50%	£1.10
	51% - 75%	£1.65
	76% - 100%	£2.20

Special Delivery Late Access Next Day		Price
Monthly fee		£920.00
Additional per item price		
Up to 100g		£0.27
101g - 500g		£0.29
501g - 1000g		£0.31
1001g - 2000g		£0.35
2001g - 10000g		£0.37

Special Delivery Late Access 9am		Price
Monthly fee		£920.00
Additional per item price		
Up to 100g		£0.32
101g - 500g		£0.34
501g - 1000g		£0.36
1001g - 2000g		£0.40

6. Cleanmail

		First Class		Second Class	
		Cleanmail OCR	Cleanmail CBC	Cleanmail OCR	Cleanmail CBC
Format	Weight	Price	Price	Price	Price
Letter	0-100g	33.1p	32.4p	23.0p	22.5p

7. Cleanmail Plus

		First Class		Second Class	
		Cleanmail Plus OCR	Cleanmail Plus CBC	Cleanmail Plus OCR	Cleanmail Plus CBC
Format	Weight	Price	Price	Price	Price
Letter	0-100g	32.0p	31.3p	22.3p	21.8p

8. Cleanmail Advance

		First Class	Second Class
Format	Weight	Price*	Price*
Letter	0-100g	31.3p	21.8p

* Items that do not meet the Cleanmail Advance specification will be charged at full STL account rate.

9. Volume Related Discounts (VRDs) for Cleanmail, Cleanmail Plus and Cleanmail Advance

	Band 1	Band 2	Band 3	Band 4	Band 5
Volume Threshold	0-999	1000-2499	2500-7499	7500-19999	20000+
Discounts*	0.0%	1.5%	3.0%	4.5%	5.5%

*For account customers only on Cleanmail & Cleanmail Plus and account and Meter customers for Cleanmail Advance

10. Packetpost & Packetsort

Packetpost		First Class	Second Class
Format	Weight	Price	Price
Letter	0-100g	Customers are recommended to use Public Tariff for Letters	
Large Letter	0-100g	46.8p	37.4p
	101-250g	67.3p	55.2p
	251-500g	93.6p	76.5p
Packet	501-750g	135.9p	110.7p
	0-100g	115.6p	96.3p
	101-250g	143.5p	125.2p
	251-500g	165.2p	137.7p
	501-750g	202.7p	165.4p
	751-1000g	238.1p	192.3p
	1001-1250g	272.7p	217.2p
	1251-1500g	310.1p	247.5p
	1501-1750g	347.4p	277.8p
	1751-2000g	384.8p	308.1p
	2001-20000g	For each additional 250g add 28.3p	n/a

Packetsort 8		First Class	Second Class
Format	Weight	Price	Price
Letter	0-100g	Customers are recommended to use Public Tariff for Letters	
Large Letter	0-100g	44.9p	35.9p
	101-250g	64.6p	53.0p
	251-500g	89.9p	73.4p
	501-750g	130.5p	106.3p
Packet	0-100g	111.0p	92.4p
	101-250g	137.8p	120.2p
	251-500g	158.6p	132.2p
	501-750g	194.6p	158.8p
	751-1000g	228.6p	184.6p
	1001-1250g	261.8p	208.5p
	1251-1500g	297.7p	237.6p
	1501-1750g	333.5p	266.6p
	1751-2000g	369.4p	295.7p
	2001-20000g	For each additional 250g add 27.1p	n/a

11. Packetsort Plus

Discounts off Packetpost prices for greater sortation levels will remain between 4% and 9.1% as per April 09.

12. Volume Related Discounts for Packetpost, Packetsort & Packetsort Plus

Volume thresholds per day

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Large Letter	0-249	250-749	750-1999	2000-4999	5000+
Packet	0-99	100-249	250-749	750-1999	2000+

Discounts

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Large Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Packet	0.0%	1.5%	3.5%	6.0%	8.0%

13. Packetpost Returns

Packetpost Returns	First Class	Second Class
Weight	Price	Price
0-100g	120.6p	101.3p
101-250g	148.5p	130.2p
251-500g	170.2p	142.7p
501-750g	207.7p	170.4p
751-1000g	243.1p	197.3p
1001-1250g	277.7p	222.2p
1251-1500g	315.1p	252.5p
1501-1750g	352.5p	282.8p
1751-2000g	389.9p	313.1p
2001-20000g	For each additional 250g add 28.3p	For each additional 250g add 23.2p*

* Second Class Packetpost Returns items have a maximum weight limit of 5kg

14. Automated Standard Tariff Large Letter

		First Class	Second Class
Format	Weight	Price	Price
Large Letter*	50 - 100g	42.0p	33.6p
	101-250g	60.5p	49.6p
	251-500g	87.4p	71.4p
	501-750g	126.8p	103.3p

*Envelope size: max 324mm x 229mm – min 229mm x 162mm, maximum weight 750g – minimum 50g, max item thickness 10mm – minimum 1mm. Minimum posting of 250 items per day

15. Volume Related Discounts for Automated Standard Tariff Large Letter

	Band 1	Band 2	Band 3	Band 4	Band 5
Volume Threshold	0-249	250-749	750-1999	2000-4999	5000+
Discounts*	0.0%	1.5%	3.0%	4.5%	5.5%

*For account customers only

Table 1 - Full price

	Mailsort 1		Mailsort 2		Mailsort 3	
	full price	per gram increment	full price	per gram increment	full price	per gram increment
Letters 0 – 100g	34.2p	n/a	23.8p	n/a	20.8p	n/a

Table 2 - Sortation and machineability discount

	Mailsort 1		Mailsort 2		Mailsort 3	
	direct items	residue items	direct items	residue items	direct items	residue items
MS 120 OCR Letter	17.0%	n/a	17.0%	n/a	17.0%	n/a
MS 120 CBC Letter	17.7%	n/a	17.7%	n/a	17.7%	n/a
MS 700 CBC Letter	19.3%	12%	19.3%	12%	19.3%	12%

Table 3 - Volume Related Discount (VRD)

Format	Volume Band	Number of direct items	Mailsort 1		Mailsort 2		Mailsort 3	
			direct items	residue items	direct items	residue items	direct items	residue items
Letter	Letter	0 – 19,999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Letter 20	20,000 – 39,999	1.5%	0.0%	1.5%	0.0%	1.5%	0.0%
	Letter 40	40,000 – 79,999	3.5%	0.0%	3.5%	0.0%	3.5%	0.0%
	Letter 80	80,000 – 119,999	4.5%	0.0%	4.5%	0.0%	4.5%	0.0%
	Letter 120	120000 +	5.3%	0.0%	5.3%	0.0%	5.3%	0.0%

Calculating the price of your mailing

Step 1: Find the full price for the service from table 1

Step 2: Identify the appropriate sortation and machineability discounts from table 2

Step 3: Add to the sortation and machineability discount the applicable volume related discount from table 3

Step 4: Apply the aggregate discount to the full price to calculate the item price for direct and residue items.

Step 5: Multiply the direct and residue prices by the number of items in each category.

Step 6: Add the direct and residue values together to calculate the total transaction price.

Worked example

A Mailsort 3 700 posting of 102,439 letters weighing 72g each.
98,277 of these are directs and 4,162 are residues.

- **Step 1:** The full price for a Mailsort 3 700 Letter = 20.8p from table 1
- **Step 2:** Sortation and machineability discount for direct = 19.3% from table 2
Sortation and machineability discount for residue= 12% from table 2
- **Step 3:** VRD from table 3 = 4.5%, added to the direct discount of 19.3% the total discount for direct items now becomes 23.8%. There is no VRD discount for residues.
Therefore, the total discount for residue items is 12%
- **Step 4:** Price of directs = $20.8\text{p} * (100\% - 23.8\%) = 15.8496\text{p}$
Price of residues = $20.8\text{p} * (100\% - 12\%) = 18.304\text{p}$
- **Step 5:** Total price of directs in mailing = $(15.8496\text{p} * 98,277) / 100 = \text{£}15,576.51$
Total price of residues in mailing = $(18.304\text{p} * 4162) / 100 = \text{£}761.81$
- **Step 6:** Total price for mailing = $\text{£}15,576.51 + \text{£}761.81 = \text{£}16,338.32$

17. Mailsort 1400

Table 1 - Full prices and per gram increments

	Mailsort 1		Mailsort 2		Mailsort 3	
	full price	per gram increment	full price	per gram increment	full price	per gram increment
Letter 0 - 100g	34.5p	n/a	24.3p	n/a	20.3p	n/a
Large Letter 0 - 100g	42.6p	n/a	31.1p	n/a	26.3p	n/a
Large Letter 101 - 250g	47.3p	n/a	39.9p	n/a	33.2p	n/a
Large Letter 251 - 750g	47.3p	0.1548p	39.9p	0.1370p	33.2p	0.1166p
Packet 0 - 100g	102.3p	n/a	88.5p	n/a	78.5p	n/a
Packet 101 - 250g	109.0p	n/a	93.5p	n/a	82.9p	n/a
Packet 251 - 1000g	109.0p	0.1256p	93.5p	0.1150p	82.9p	0.1046p
Packet 1001 - 2000g	240.0p	0.1403p	200.0p	0.1150p	183.6p	0.1055p
A3 Packet 0 - 100g	85.4p	n/a	73.7p	n/a	63.0p	n/a
A3 Packet 101 - 250g	91.1p	n/a	77.9p	n/a	66.2p	n/a
A3 Packet 251 - 750g	91.1p	0.1402p	77.9p	0.1250p	66.2p	0.1150p

Table 2 - Sortation Discounts

	Mailsort 1		Mailsort 2		Mailsort 3	
	direct items	residue items	direct items	residue items	direct items	residue items
Letter	9%	5%	9%	5%	9%	5%
Large Letter	11%	6%	11%	6%	11%	6%
Packet	15%	9%	15%	9%	15%	9%
A3 Packet	15%	9%	15%	9%	15%	9%

Table 3 - Volume Related Discounts

Format	Volume Band	Number of direct items	Mailsort 1		Mailsort 2		Mailsort 3	
			direct items	residue items	direct items	residue items	direct items	residue items
Letter	Letter	0 - 19,999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Letter 20	20,000 - 39,999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Letter 40	40,000 - 79,999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Letter 80	80,000 - 119,999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Letter 120	120000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%
Large Letter	Large Letter	0 - 9,999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Large Letter 10	10,000 - 19,999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Large Letter 20	20,000 - 39,999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Large Letter 40	40,000 - 59,999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Large Letter 60	60000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%
Packet & A3 Packet	Packet	0 - 4,999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Packet 5	5,000 - 7,999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Packet 8	8,000 - 11,999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Packet 12	12,000 - 19,999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Packet 20	20000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%

Calculating the price of your mailing

- **Step 1:** Find the full price for the items you are mailing. If the item weighs more than 250g, then an incremental price should be added to the full price based on the exact weight of the item.
The incremental price is calculated as the incremental weight in grams above 250g (or above 1000g if the item is heavier than 1000g), multiplied by the gram price increment. The result is rounded to 1/10th of a penny.
- **Step 2:** Identify the appropriate sortation and machineability discounts from table 2
- **Step 3:** Add to the sortation and machineability discount the applicable volume related discount from table 3
- **Step 4:** Apply the aggregate discount to the full price to calculate the item price for direct and residue items.
- **Step 5:** Multiply the direct and residue prices by the number of items in each category.
- **Step 6:** Add the direct and residue values together to calculate the total transaction price.

Worked example

A Mailsort 2 1400 posting of 102,439 Large letters weighing 302g each. 98,277 of these are directs and 4162 are residues.

- **Step 1:** The full price = 39.9p + ((302 - 250) * 0.1370) = 47.02 rounded = 47.0p
- **Step 2:** direct discount = 11%, residue discount = 6% from table 2
- **Step 3:** VRD from table 3 = 4.5%, added to the direct discount of 11% the total discount for direct items now becomes 15.5%
- **Step 4:** Price of directs = 47.0p * (100%-15.5%) = 39.715p
Price of residues = 47.0p * (100%-6%) = 44.18p
- **Step 5:** Price of directs in mailing = (39.715p * 98,277)/100 = £39,030.71
Price of residues in mailing = (44.18p * 4162)/100 = £1,838.77
- **Step 6:** Total for this mailing = £39,030.71 + £1,838.77 = £40,869.48

18. Sustainable Mail

Table 1 Sustainable Mail Entry Level pricing structure

	Mailsort 120 & 700		Mailsort 1400	
	direct	residue	direct	residue
Letter 0 - 100g	2.00%	2.00%	2.00%	1.90%
Large Letter 0 - 100g	n/a	n/a	1.60%	1.45%
Large Letter 101 - 250g	n/a	n/a	1.20%	1.05%
Large Letter 251 - 750g	n/a	n/a	1.20%	1.05%

Table 2 Sustainable Mail Intermediate Level pricing structure

	Mailsort 120 & 700		Mailsort 1400	
	direct	residue	direct	residue
Letter 0 - 100g	4.70%	4.70%	4.70%	4.40%
Large Letter 0 - 100g	n/a	n/a	3.75%	3.45%
Large Letter 101 - 250g	n/a	n/a	2.80%	2.55%
Large Letter 251 - 750g	n/a	n/a	2.80%	2.55%

Calculating the price of Sustainable mail

- **Step 1:** Calculate the Mailsort 120, 700 or 1400 price for the service you are using (Sustainable Mail is not available on the packet format or non-Mailsort services).
- **Step 2:** If you meet the Entry Level specification for Sustainable Mail, then reduce the Mailsort price by the amount shown in Table 1.
- **Step 3:** If instead you meet the Intermediate specification for Sustainable Mail, then reduce the Mailsort price by the amount shown in Table 2.

19. Term Contract

Product and Class of service*	Contract duration	
MS120-1, MS120-2, MS120-3, MS700 1, MS700-2, MS700-3, MS1400 -1, MS1400-2, MS1400-3	1 Year	2 Year
Discount (per year)	1.40%	2.00%

*minimum annual volume of 1 million mail items applies per product and class of service contracted

20. Mailsort Light

The discount for Mailsort Light is 4.5p per item.

21. Mailmedia

See pricing calculator at: www.royalmail.com/mailmedia

22. Walksort

Table 1 Full prices and per gram increments

	Walksort 1		Walksort 2	
	full price	per gram increment	full price	per gram increment
Letter 0 - 100g	34.5p	n/a	24.3p	n/a
Large Letter 0 - 100g	42.6p	n/a	31.1p	n/a
Large Letter 101 - 250g	47.3p	n/a	39.9p	n/a
Large Letter 251 - 750g	47.3p	0.1548p	39.9p	0.1370p
Packet 0 - 100g	n/a	n/a	n/a	n/a
Packet 101 - 250g	n/a	n/a	n/a	n/a
Packet 251 - 1000g	n/a	n/a	n/a	n/a
Packet 1001 - 2000g	n/a	n/a	n/a	n/a
A3 Packet 0 - 100g	85.4p	n/a	73.7p	n/a
A3 Packet 101 - 250g	91.1p	n/a	77.9p	n/a
A3 Packet 251 - 750g	91.1p	0.1402p	77.9p	0.1250p

Table 2 Sortation discounts

	Walksort 1		Walksort 2	
	direct items	residue items	direct items	residue items
Letter	31.5%	n/a	31.5%	n/a
Large Letter	33%	n/a	33%	n/a
Packet	n/a	n/a	n/a	n/a
A3 Packet	34%	n/a	34%	n/a

Volume Related Discounts

There are no volume related discounts available on Walksort.

Calculating the price of your mailing

- o Follow the steps shown for Mailsort 1400, except that step 3 should be ignored as there are no VRD available on Walksort.

23. Presstream and Presstream Walksort

Table 1 Full prices and per gram increments

	Presstream 1		Presstream 2	
	full price	per gram increment	full price	per gram increment
Letter 0 - 100g	n/a	n/a	n/a	n/a
Large Letter 0 - 100g	40.3p	n/a	29.2p	n/a
Large Letter 101 - 250g	43.5p	n/a	36.7p	n/a
Large Letter 251 - 750g	43.5p	0.1334p	36.7p	0.1164p
Packet 0 - 100g	92.3p	n/a	80.3p	n/a
Packet 101 - 250g	97.8p	n/a	84.8p	n/a
Packet 251 - 1000g	97.8p	0.0812p	84.8p	0.0718p
Packet 1001 - 2000g	159.1p	0.1223p	138.8p	0.1108p
A3 Packet 0 - 100g	64.7p	n/a	56.2p	n/a
A3 Packet 101 - 250g	68.8p	n/a	59.5p	n/a
A3 Packet 251 - 750g	68.8p	0.1156p	59.5p	0.1024p

Table 2 Sortation discounts for Presstream

	Presstream 1		Presstream 2	
	direct items	residue items	direct items	residue items
Letter	n/a	n/a	n/a	n/a
Large Letter	11%	6%	11%	6%
Packet	15%	9%	15%	9%
A3 Packet	15%	9%	15%	9%

Table 3 - Volume Related Discounts for Presstream*

Volume Band	Number of direct items	Presstream 1		Presstream 2	
		direct items	residue items	direct items	residue items
Large Letter	0 - 9999	0.0%	0.0%	0.0%	0.0%
Large Letter 10	10000 - 19999	1.0%	0.0%	1.0%	0.0%
Large Letter 20	20000 - 39999	2.5%	0.0%	2.5%	0.0%
Large Letter 40	40000 - 59999	4.0%	0.0%	4.0%	0.0%
Large Letter 60	60000 +	4.5%	0.0%	4.5%	0.0%
Packet	0 - 4999	0.00%	0.0%	0.00%	0.0%
Packet 5	5000 - 7999	0.50%	0.0%	0.50%	0.0%
Packet 8	8000 - 11999	0.75%	0.0%	0.75%	0.0%
Packet 12	12000 - 19999	1.00%	0.0%	1.00%	0.0%
Packet 20	20000 +	2.00%	0.0%	2.00%	0.0%

* Volume related discounts are not available for Presstream Walksort and Presstream Premium or in conjunction with Presstream Profile discount.

Table 4 Sortation discounts for Presstream Walksort

	Presstream Walksort 1		Presstream Walksort 2	
	direct items	residue items	direct items	residue items
Letter	n/a	n/a	n/a	n/a
Large Letter	16.5%	n/a	16.5%	n/a
Packet	20.5%	n/a	20.5%	n/a
A3 Packet	20.5%	n/a	20.5%	n/a

Calculating the price of your Presstream mailing

- **Step 1:** Find the full price for the items you are mailing. If the item weighs more than 250g, then an incremental price should be added to the full price based on the exact weight of the item.
The incremental price is calculated as the incremental weight in grams above 250g (or above 1000g if the item is heavier than 1000g), multiplied by the gram price increment. The result is rounded to 1/10th of a penny.
- **Step 2:** Identify the appropriate sortation and machineability discounts from table 2
- **Step 3:** Add to the sortation and machineability discount the applicable volume related discount from table 3
- **Step 4:** Apply the aggregate discount to the full price to calculate the item price for direct and residue items.
- **Step 5:** Multiply the direct and residue prices by the number of items in each category.
- **Step 6:** Add the direct and residue values together to calculate the total transaction price.

Worked example

A Presstream 2 posting of 102,439 Large letters weighing 302g each. 98,277 of these are directs and 4162 are residues.

- **Step 1:** The full price = 36.7p + ((302 - 250) * 0.1164) = 42.75 rounded = 42.8p
- **Step 2:** direct discount = 11%, residue discount = 6% from table 2
- **Step 3:** VRD from table 3 = 4.5%, added to the direct discount of 11% the total discount for direct items now becomes 15.5%
- **Step 4:** Price of directs = 42.8p * (100%-15.5%) = 36.166p
Price of residues = 42.8p * (100%-6%) = 40.232p
- **Step 5:** Price of directs in mailing = (36.166p * 98,277)/100 = £35,542.86
Price of residues in mailing = (40.232p * 4162)/100 = £1,674.46
- **Step 6:** Total for this mailing = £35,542.86 + £1,674.46 = £37,217.32

Calculating the price of your Presstream Walksort mailing

- **Step 1:** Find the full price for the items you are mailing. If the item weighs more than 250g, then an incremental price should be added to the full price based on the exact weight of the item.
The incremental price is calculated as the incremental weight in grams above 250g (or above 1000g if the item is heavier than 1000g), multiplied by the gram price increment. The result is rounded to 1/10th of a penny.
- **Step 2:** Identify the appropriate sortation and machineability discounts from table 4
- **Step 3:** Apply the discount to the full price to calculate the item price for direct items.
- **Step 4:** Multiply the direct price by the number of items.

Worked example

A Presstream Walksort 2 posting of 102,439 Large letters weighing 302g each.

- **Step 1:** The full price = 36.7p + ((302 - 250) * 0.1164) = 42.75 rounded = 42.8p
- **Step 2:** direct discount = 16.5%, from table 4
- **Step 3:** Price of direct = 42.8p * (100% - 16.5%) = 35.738p
- **Step 4:** Price of direct in mailing = (35.738p * 102,439) / 100 = £36,609.65

24. Presstream Profile Price Discounts

Profile discount % = A x B

A (%) = ((number of Direct Selection items going to qualifying postcodes / the total number of Direct Selection items) x 100) x 0.645 - 4.0

B = total number of Direct Selection items / the number of unique Direct Selection addresses

Calculated to one decimal place

Presstream Profile – Minimum Prices

Maximum discount allowed – 23%

	Minimum Price
Presstream profile 1st Class	26.2p
Presstream profile 2nd Class	24.1p
Presstream Walksort profile 1st Class	24.7p
Presstream Walksort profile 2nd Class	22.8p

25. Presstream 250k line

		Price				Price				Price	
Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class
1	32.0p	30.2p	540	67.4p	50.4p	1030	95.6p	64.9p	1520	124.7p	80.1p
60	32.0p	30.2p	550	67.8p	50.8p	1040	96.0p	65.0p	1530	125.3p	80.4p
70	32.3p	30.7p	560	68.6p	50.9p	1050	96.5p	65.8p	1540	126.0p	80.5p
80	32.8p	30.7p	570	68.8p	51.5p	1060	97.3p	66.0p	1550	126.5p	80.7p
90	33.3p	30.7p	580	69.8p	51.9p	1070	97.9p	66.2p	1560	127.3p	81.2p
100	34.0p	30.7p	590	70.4p	51.9p	1080	98.3p	66.4p	1570	127.8p	81.5p
110	34.4p	30.7p	600	71.2p	52.8p	1090	98.9p	66.9p	1580	128.2p	81.6p
120	34.9p	30.7p	610	71.9p	52.8p	1100	99.6p	67.2p	1590	129.0p	82.0p
130	36.2p	30.7p	620	72.7p	53.4p	1110	100.3p	67.5p	1600	129.6p	82.2p
140	36.2p	30.7p	630	73.1p	53.4p	1120	100.8p	67.7p	1610	130.2p	82.8p
150	36.2p	30.7p	640	73.5p	53.7p	1130	101.6p	68.0p	1620	130.6p	82.9p
160	36.2p	30.7p	650	74.5p	54.2p	1140	102.1p	68.4p	1630	131.5p	83.2p
170	36.2p	30.7p	660	74.8p	54.4p	1150	102.5p	68.6p	1640	132.0p	83.5p
180	36.2p	30.7p	670	75.3p	54.4p	1160	103.3p	68.7p	1650	132.4p	83.8p
190	36.2p	30.7p	680	75.7p	54.4p	1170	103.9p	69.3p	1660	133.2p	84.0p
200	36.2p	30.7p	690	76.8p	55.5p	1180	104.4p	69.5p	1670	133.7p	84.3p
210	36.2p	30.7p	700	77.2p	55.5p	1190	104.9p	70.0p	1680	134.4p	84.7p
220	36.2p	30.7p	710	77.7p	55.6p	1200	105.8p	70.2p	1690	134.8p	85.2p
230	36.2p	30.7p	720	77.9p	55.6p	1210	106.2p	70.4p	1700	135.5p	85.4p
240	36.2p	30.7p	730	78.5p	55.8p	1220	106.7p	70.6p	1710	136.1p	85.6p
250	36.2p	30.7p	740	79.8p	56.6p	1230	107.4p	70.9p	1720	136.6p	85.8p
260	37.4p	31.7p	750	80.3p	56.6p	1240	108.1p	71.3p	1730	137.4p	86.3p
270	38.5p	32.6p	760	80.6p	56.6p	1250	108.6p	71.7p	1740	137.9p	86.6p
280	39.6p	33.6p	770	80.7p	57.0p	1260	109.2p	72.0p	1750	138.3p	86.7p
290	40.7p	34.5p	780	81.5p	57.0p	1270	109.9p	72.2p	1760	139.0p	87.4p
300	41.8p	35.4p	790	82.7p	57.9p	1280	110.3p	72.7p	1770	139.8p	87.6p
310	42.9p	36.5p	800	82.9p	57.9p	1290	110.9p	72.9p	1780	140.4p	87.9p
320	44.2p	37.5p	810	83.3p	57.9p	1300	111.6p	73.3p	1790	140.8p	88.0p

Price			Price			Price			Price		
Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class
330	45.2p	38.5p	820	83.7p	58.4p	1310	112.1p	73.5p	1800	141.6p	88.4p
340	46.4p	39.4p	830	84.1p	58.4p	1320	112.6p	73.8p	1810	142.2p	88.8p
350	48.3p	40.5p	840	84.6p	58.7p	1330	113.5p	74.3p	1820	142.6p	89.1p
360	49.9p	40.8p	850	85.8p	59.8p	1340	114.1p	74.5p	1830	143.3p	89.2p
370	51.6p	42.1p	860	86.5p	60.0p	1350	114.6p	74.7p	1840	143.9p	89.5p
380	53.7p	43.0p	870	86.7p	60.0p	1360	115.2p	74.9p	1850	144.6p	90.0p
390	55.3p	43.7p	880	87.5p	60.2p	1370	115.9p	75.3p	1860	145.0p	90.3p
400	57.3p	45.4p	890	87.8p	60.2p	1380	116.4p	75.6p	1870	145.8p	90.4p
410	58.4p	45.7p	900	88.1p	60.2p	1390	116.9p	75.9p	1880	146.3p	90.6p
420	60.1p	46.9p	910	88.7p	60.3p	1400	117.6p	76.2p	1890	146.7p	91.3p
430	60.4p	47.3p	920	90.3p	61.7p	1410	118.2p	76.4p	1900	147.5p	91.5p
440	60.9p	47.3p	930	90.4p	62.0p	1420	118.8p	76.8p	1910	148.1p	91.6p
450	61.8p	47.7p	940	91.3p	62.0p	1430	119.4p	77.2p	1920	148.7p	91.9p
460	62.3p	48.0p	950	91.4p	62.0p	1440	120.0p	77.4p	1930	149.2p	92.2p
470	62.7p	48.0p	960	91.7p	62.1p	1450	120.5p	77.8p	1940	149.8p	92.5p
480	63.5p	48.6p	970	92.1p	62.1p	1460	121.2p	77.9p	1950	150.5p	92.7p
490	64.1p	48.6p	980	92.5p	62.1p	1470	121.8p	78.4p	1960	150.9p	93.4p
500	64.7p	49.4p	990	93.0p	62.4p	1480	122.2p	78.6p	1970	151.7p	93.7p
510	65.8p	50.0p	1000	93.7p	62.4p	1490	122.9p	78.9p	1980	152.4p	93.9p
520	66.1p	50.0p	1010	94.2p	64.3p	1500	123.6p	79.2p	1990	152.8p	94.2p
530	66.6p	50.4p	1020	94.7p	64.6p	1510	124.0p	79.6p	2000	153.5p	94.5p

26. Minimum Order Value

Product	Price
Paper Posting Cheques*	£20*
On line Business Account	£5

* Plus £1 handling charge

27. Response Services

Business Reply Plus and Freepost Plus

	First Class		Second Class	
Format	Weight	Price	Weight	Price
Letter	0-100g	35p	0-100g	24p
Large Letter	n/a	n/a	n/a	n/a
Packet	n/a	n/a	n/a	n/a

Business Reply Standard and Freepost Standard

	First Class		Second Class	
Format	Weight	Price	Weight	Price
Letter	0-100g	39p	0-100g	28p
Large Letter	0-100g	53p	0-100g	43p
	101-250g	75p	101-250g	62p
	251-500g	107p	251-500g	88p
	501-750g	154p	501-750g	126p
Packet	0-100g	123p	0-100g	103p
	101-250g	152p	101-250g	133p
	251-500g	183p	251-500g	153p
	501-750g	226p	501-750g	185p
	751-1000g	273p	751-1000g	221p
	1001-1250g	379p	1000g+	n/a
	1251-1500g	445p		
	1501-1750g	510p		
	1751-2000g	569p		
	2001-4000g	742p		
	For each additional 2kg or part thereof	252p		

Freepost NAME

		First Class
Format	Weight	Price
Letter	0-100g	46p
Large Letter	0-100g	60p
	101-250g	82p
	251-500g	114p
	501-750g	161p
Packet	0-100g	130p
	101-250g	159p
	251-500g	190p
	501-750g	233p
	751-1000g	280p
	1001-1250g	386p
	1251-1500g	452p
	1501-1750g	517p
1751-2000g	576p	
	For each additional 2kg or part thereof	252p

Licence Fees	
	Annual Licence Fee
Business Reply Standard, Freepost Standard, Business Reply Plus and Freepost Plus	£76.55
Freepost NAME	£185.85
Special Delivery with Business Response Services	£79.55

Please Note: A deposit is required

28. International Services

Weight	Airmail Letters Europe	
	Stamps	Franking/Account
Not over		
10g	£0.60	£0.59
20g	£0.60	£0.59
40g	£0.88	£0.86
60g	£1.14	£1.12
80g	£1.39	£1.37
100g	£1.65	£1.62
120g	£1.92	£1.89
140g	£2.19	£2.15
160g	£2.46	£2.41
180g	£2.73	£2.68
200g	£2.97	£2.91
220g	£3.22	£3.16
240g	£3.47	£3.40
260g	£3.71	£3.65
280g	£3.94	£3.88
300g	£4.19	£4.12
Every 20g up to 500g add	£0.16	£0.16
Every 20g up to 1kg add	£0.17	£0.17
Every 20g above 1kg add	£0.15	£0.15

Weight	Airmail Letters Rest Of World	
Not over	Stamps	Franking/Account
Postcard	£0.67	£0.65
10g	£0.67	£0.65
20g	£0.97	£0.95
40g	£1.46	£1.44
60g	£1.98	£1.94
80g	£2.51	£2.47
100g	£3.04	£2.99
120g	£3.54	£3.48
140g	£4.08	£4.00
160g	£4.60	£4.52
180g	£5.12	£5.05
200g	£5.64	£5.57
220g	£6.15	£6.07
240g	£6.62	£6.55
260g	£7.12	£7.05
280g	£7.59	£7.52
300g	£8.04	£7.97
Every 20g up to 500g add	£0.29	£0.29
Every 20g up to 1kg add	£0.26	£0.26
Every 20g above 1kg add	£0.25	£0.25

Weight	Airmail Printed Papers & Small Packets Europe	
Not over	Stamps	Franking/Account
10g	£1.31	£1.29
20g	£1.31	£1.29
40g	£1.31	£1.29
60g	£1.31	£1.29
80g	£1.31	£1.29
100g	£1.31	£1.29
120g	£1.42	£1.39
140g	£1.57	£1.54
160g	£1.70	£1.67
180g	£1.85	£1.79
200g	£1.98	£1.92
220g	£2.12	£2.06
240g	£2.24	£2.18
260g	£2.37	£2.31
280g	£2.51	£2.45
300g	£2.65	£2.59
Every 20g up to 500g add	£0.12	£0.12
Every 20g up to 1kg add	£0.11	£0.11
Every 20g above 1kg add	£0.10	£0.10

Weight		Airmail Printed Papers & Small Packets Rest of World	
Not over	Stamps	Franking/Account	
10g	£1.82	£1.79	
20g	£1.82	£1.79	
40g	£1.82	£1.79	
60g	£1.82	£1.79	
80g	£1.82	£1.79	
100g	£1.82	£1.79	
120g	£2.10	£2.05	
140g	£2.38	£2.34	
160g	£2.65	£2.59	
180g	£2.93	£2.88	
200g	£3.20	£3.14	
220g	£3.46	£3.40	
240g	£3.71	£3.65	
260g	£3.96	£3.90	
280g	£4.22	£4.16	
300g	£4.47	£4.40	
Every 20g up to 500g add	£0.24	£0.24	
Every 20g up to 1kg add	£0.22	£0.22	
Every 20g above 1kg add	£0.22	£0.22	

International Priority Services		
	Fee	Additional Compensation up to £500
Airsure	£4.90	£2.50
International Signed for	£4.25	£2.50

Product	Price
International Reply Coupons	£1.40

Weight	Surface mail Letters Outside Europe only	Weight	Surface mail Printed Papers & Small Packets
Not over	Price	Not over	Price
20g	£0.58	20g	£0.99
60g	£1.00	60g	£0.99
100g	£1.41	100g	£0.99
150g	£1.99	150g	£1.32
200g	£2.54	200g	£1.66
250g	£3.11	250g	£2.00
300g	£3.65	300g	£2.32
350g	£4.20	350g	£2.65
400g	£4.76	400g	£3.00
450g	£5.31	450g	£3.33
500g	£5.86	500g	£3.65
550g	£6.41	550g	£3.99
600g	£6.96	600g	£4.33
650g	£7.51	650g	£4.65
700g	£8.06	700g	£4.99
750g	£8.62	750g	£5.32
800g	£9.16	800g	£5.66
850g	£9.72	850g	£5.98
900g	£10.26	900g	£6.32
950g	£10.80	950g	£6.66
1000g	£11.36	1000g	£6.98
1050g	£11.91	1050g	£7.32
1100g	£12.47	1100g	£7.65
1150g	£13.01	1150g	£7.98
1200g	£13.57	1200g	£8.32
1250g	£14.11	1250g	£8.65
1300g	£14.66	1300g	£8.98
1350g	£15.21	1350g	£9.31
1400g	£15.77	1400g	£9.65
1450g	£16.32	1450g	£9.98
1500g	£16.87	1500g	£10.31
1550g	£17.41	1550g	£10.65
1600g	£17.96	1600g	£10.98
1650g	£18.42	1650g	£11.26
1700g	£18.88	1700g	£11.54
1750g	£19.34	1750g	£11.82
1800g	£19.80	1800g	£12.10
1850g	£20.26	1850g	£12.38
1900g	£20.72	1900g	£12.66
1950g	£21.18	1950g	£12.94
2000g	£21.64	2000g	£13.22
		2000g+	Each 50g thereafter up to 5000g add £0.28
	Letters over 2000g cannot be sent by Surface Mail		Small Packets over 2000g cannot be sent by Royal Mail International Services

International contract services

29. International Response Services

Weight	International Response Services	Price
Up to		
50g	International Business Response Services	£0.54
50g	International Business Response Services Enhanced	£0.64
250g	International Business Response Services Enhanced	£1.27

Licence	Annual licence fee for International Response Services
Price	£130

30. Contract Airsure

Europe*	
Weight g	Price
0-100 E	£5.30
101 -250 E	£5.70
251 -500 E	£6.30
501-750 E	£7.30
751- 1000 E	£7.90
1001 - 1250 E	£8.70
1251 - 1500 E	£9.55
1501 - 1750 E	£10.30
1751 - 2000 E	£10.90

* Formats P & G have been discontinued.

Rest of World	
Weight g	Price
0-100	£5.35
101 -250	£5.95
251 -500	£7.35
501-750	£10.00
751- 1000	£12.10
1001 - 1250	£14.10
1251 - 1500	£16.05
1501 - 1750	£17.95
1751 - 2000	£19.90

31. Royal Mail handling fee for collection of HMRC Charges

Royal Mail handling fee	Price
Per item	£8

Added Value Services

32. Business Collections

Spend per annum on Royal Mail Services	Type of Collection	Price per annum
Less than £15,000		
	Weekday	
	Collection	£500
	Timed Collection	Additional £800
	Saturday	
	Collection	£150
	Timed Collection	Additional £200
More than £15,000*		
	Weekday	
	Collection	Free
	Saturday	
	Collection	Free
	Additional floor fees	
	Per floor	£125
Single Collection		
	Per Collection	£12.50

*Customers spending more than £15k per annum on Royal Mail services will have free collections; times to be mutually agreed with their local collections manager as they are currently

33. PO Box Service

Duration	PO Boxes
	Price
	Basic Service
6 months	£60.00
1 year	£95.00
	Basic Service plus mail from a box delivered to a street address
6 months	£102.05
1 year	£125.75
	Basic Service plus mail transferred from a street address to a box
6 months	£102.05
1 year	£125.57
	PO Locked Box
6 months	£130.00
1 year	£160.00

34. Redirection

Time	Redirection		
	Social Inland	Business Inland	International
12 months	£38.99	£77.99	£110.00
6 months	£25.96	£51.97	£73.45
3 months	£16.82	£25.96	£47.75
1 month	£7.64	£15.47	£21.85

Redirection Fast track set up fee of £7.50

35. Keepsafe

Keepsafe Social	Prices
17 Days	£8.95
24 Days	£12.60
31 Days	£15.75
66 Days	£29.40
Keepsafe Business	Price
4 working days at Christmas and Easter	Free
66 days at any time	£29.40

Keepsafe Fast track for Social and Business set up fee of £7.50

36. Other delivery and collection services

Service	Price
Timed Delivery	£3,150
Early Collect	£2,670
Redirect Diversion	£305
Caller Services	£1.00
Rural Delivery	£1.25

37. Selectapost

	If delivered to a single point	If delivered to multiple points
	Price	Price
Quarterly charge per selection	£28.85	£28.85
Per 1000 letters	£18.50	£19.15
Per 1000 large letters	£27.75	£28.40

38. Big Book

Price			
Weight	Volume band A	Volume band B	Volume band C
751-1000g	117p	110p	105p
1001-1250g	148p	140p	136p
1251-1500g	170p	161p	157p

39. Royal Mail Heavyweight

Price			
Weight	Volume band A	Volume band B	Volume band C
751-1000g	140p	135p	132p
1001-1250g	166p	161p	157p
1251-1500g	181p	174p	170p
1501-1750g	196p	189p	184p
1751-2000g	211p	203p	198p
2001-2250g	226p	218p	213p
2251-2500g	240p	231p	225p
2501-2750g	254p	244p	238p
2751-3000g	267p	257p	250p

40. Royal Mail Pouch Services

Weight of pouches	Price of pouch	Annual site fees	Prices per site
350g-500g	£1.55	Up to 50 sites	£112.00
up to 1 kg	£2.11	Up to 100 sites	£81.00
up to 2 kg	£2.97	Up to 500 sites	£58.00
up to 5 kg	£5.72	Up to 1000 sites	£23.00
up to 10 kg	£9.16	1001 - 1500 (max) sites	£18.00

41. Ministerial Pouches

Price per Ministerial Pouch	£24.21
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42. Admail

Admail licence fee duration days	Price
30	£138
60	£240
90	£312
180	£545
1 year	£820

43. Safebox

Safebox	Price
48 1st class cartons	£172
12 1st class cartons	£50
48 Special delivery cartons	£380
12 Special delivery cartons	£105

Stamps	Sheet of 50 Stamps	Sheet of 100 stamps
	Prices	Prices
First Class self-adhesive stamps	£20.50	n/a
Second Class self-adhesive stamps	£16	n/a
First Class Large Letter self-adhesive stamps	£33	n/a
Second Class Large Letter self-adhesive stamps	£25.50	n/a
1p stamps	n/a	£1
2p stamps	n/a	£2
5p stamps	n/a	£5
10p stamps	n/a	£10
20p stamps	n/a	£20
50p stamps	£25	n/a
60p stamps	n/a	£60
67p stamps	n/a	£67
88p stamps	n/a	£88
97p stamps	n/a	£97
£1.00 stamps	£50	n/a
£1.46 stamps	n/a	£146
£1.50 stamps	£75	n/a
£2.00 stamps	£100	n/a
£3.00 stamps	£150	n/a
£5.00 stamps	£250	n/a

Stamp Rolls	
	Prices
500 x First Class stamps	£205
500 x Second Class stamps	£160
1000 x First Class stamps	£410
1000 x Second Class stamps	£320
10000 x First Class stamps	£4100
10000 x Second Class stamps	£3200

45. Pre-Paid Envelopes

Delivery Service	Pre-paid Envelopes per 100 items	Prices
Weight not over	Size	
	DL size - (110mm x 220mm)	
First Class up to 100g	100	£49.50
First Class up to 100g	100 windows	£50.00
Second Class up to 100g	100	£40.50
Second Class up to 100g	100 windows	£41.00
	C5 size - (162mm x 229mm)	
First Class up to 100g	100	£51.00
Second Class up to 100g	100	£42.00
	C4 size - (228mm x 320mm)	
First Class up to 100g	100	£81.50
Second Class up to 100g	100	£66.50

46. Special Delivery Pre-Paid Envelopes

Size	Special Delivery Pre-Paid Envelopes
	Prices
5 x C5 Next Day envelopes (up to 500g)	£27.50
5 x C4 Next Day envelopes (up to 500g)	£27.50
5 x C3 Next Day envelopes (up to 1kg)	£33.50
5 x Next Day light goods packs (up to 2kg)	£43.25
5 x C4 9am envelopes (up to 500g)	£65.50

47. International Pre-Paid Airpacks

Weight	Pre-Paid Airpacks	Prices
Not over		
300g	C4 Europe Pre-Paid	£2.70
300g	C4 Worldwide Pre-Paid	£4.50
500g	C3 Europe Pre-Paid	£3.90
500g	C3 Worldwide Pre-Paid	£6.90
300g	International Signed For pack C4 Europe Pre-Paid	£6.95
300g	International Signed For pack C4 Worldwide Pre-Paid	£8.65
300g	Airsure pack C4 Europe Pre-Paid	£7.60
300g	Airsure pack C4 Worldwide Pre-Paid	£9.40

48. Airletters

Airletter	Prices
Standard	£0.79
Packet of 6	£3.99
Welsh bilingual	£0.79
Christmas	£0.93

49. International Stamps

International Stamps (books of 4)	Prices
Postcard	£2.68
Europe Letter up to 20g	£2.40
Worldwide Letter up to 20g	£3.88
Letter Europe (up to 40g)	£3.52
Letter Worldwide (up to 40g)	£5.84

BFPO MAIL

50. HM Forces Airmail

Format	Weight	BFPO Airmail
Letter	0-100g	41p
Large	0-100g	66p
Letter	101-250g	96p
	251-500g	132p
	501-750g	187p
Packet	0-100g	139p
	101-250g	172p
	251-500g	224p
	501-750g	275p
	751-1000g	335p
	1001-1250g	450p
	1251-1500g	520p
	1501-1750g	590p
	1751-2000g	660p
Forces Airletters		41p
Postcards		41p

51. BFPO Special Delivery using own envelope

Maximum	To all BFPO addresses	Weight not over			
Compensation not over		100g	500g	1kg	2kg
£500		£5.05	£5.50	£6.70	£8.65
£1,000		£5.90	£6.35	£7.55	£9.50
£2,500		£7.60	£8.05	£9.25	£11.20

52. BFPO Special Delivery using C4 or C5 Special Delivery envelopes

Maximum	To all BFPO addresses	Weight not over		
Compensation not over		500g	1kg	2kg
£500		£5.50	£6.70	£8.65
£1,000		£6.35	£7.55	£9.50
£2,500		£8.05	£9.25	£11.20

53. BFPO Special Delivery using C3 Special Delivery envelopes

Not over	Weight not over 1kg	Weight not over 2kg
£500	£6.70	£8.65
£1,000	£7.55	£9.50
£2,500	£9.25	£11.20

54. BFPO Recorded fee

BFPO Recorded fee is 74p plus postage